

Aug. 18, 1915.

The Philadelphia Lawn Mower Co.,  
3101 - 3109 Chestnut St.,  
Philadelphia, Pa.

Gentlemen:

Your letter to the San Jose Hardware Company about the Horse Mower for the San Jose Country Club was handed to me to read. As one of the committee selected to buy a horse mower, I take the liberty of answering your letter. Knowing the Philadelphia Lawn Mower, having one at my own home I felt friendly to that make of mower, and it is more through me than anyone else that the order was placed with Mr. Holmes for your mower.

When the mower came it didn't look very good to me. It looked too light and the gears looked old and were very rough. It worked six hours and stripped the gears. It lay still a month and new gears were sent, and it ran ten minutes the second time.

Now, about the treatment of the mower. The man who had charge of this mower is a graduate of an automobile school. He can take a mower to pieces and put it together again, and can repair automobiles, take it all down and put it together. He runs an automobile also motorcycle and can repair them. Can fix gasoline engines and gasoline pumps, and can do all sorts of plumbing, and no business man had anything to do with the adjusting of this machine. The fact is your machine is entirely too light for this work, so they bought a Caldwell which is much heavier and stronger. This mower has been run three months every day now, and has not had a break or a bit of trouble, and the same man is running it.

Now, these are facts, Gentlemen, and if you want to stay in the Horse Mower business, I suggest to you that you make your Mower much heavier and stronger.

Now, for my own knowledge of these things, I can only say that I have five automobile trucks, three automobiles and one Motor Cycle, and I think I have a fair amount of common sense, and to make a long story short, your mower is too light. It will do alright probably in the Park where there is no heavy

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work to do, but for the Country Club, where the grass gets dry and tough, like it does in California, your mower will never stand up the way you have it constructed.

Yours very truly,

JRC/G