

SOLE U. S. MANUFACTURERS OF THE CELEBRATED "COLONEL" GOLF BALLS

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CABLE ADDRESS  
SMUNGO NEWARK

*St. Mungo Manufacturing Co. of America.*

INDIA RUBBER, GUTTA PERCHA AND GOLF BALL MANUFACTURERS.

121-123 SYLVAN AVENUE

NEWARK, N. J.

PACIFIC COAST REPRESENTATIVE  
WALTER G. FOVARGUE

46 KEARNY ST., SAN FRANCISCO, CAL.

September 19, 1917.

San Jose Country Club,  
San Jose, California.

Gentlemen:

I am in receipt of an order from Mr. MacDonald Smith for 2 dozen Colonel 31's, which is rather a small order, and which I am going to fill, but he is down on our records as a "C.O.D." customer, which is a bitter pill for a fellow starting up in business again.

I am going to send the order through, but in the future is it possible for us to look to your club for payments of his bills? If not, I will have to sell him C.O.D.

This is just a little personal favor that I would like to do if I can, but of course you understand I cannot lay myself liable for indebtedness incurred by unreliable people, as it is a bad reflection upon this office, as you know.

Thanking you for a reply, I am,

Yours very truly,

ST-MUNGO MFG. CO. OF AMERICA

*W. G. Fovargue*